



Black Diamond Technologies
DBA
BLACK DIAMOND SOLUTIONS
IT Vision ♦ IT Process ♦ IT Solutions
DELIVERED



WE CAN HELP YOU REACH YOUR HUBZONE SET-ASIDE TARGETS

Capability Statement

Mission Critical IT Partner • Relationship-Driven • 20+ Years Trusted

HUBZONE-CERTIFIED • CAGE: 8RWU5 | UEID: J4GDWKVBGEN4

Black Diamond Solutions is a **HUBZone-certified Small Business** with over **20 years of experience** delivering technology solutions to federal agencies across defense, aerospace, and national security as a trusted technology advisor. Our HUBZone certification helps meet small business contracting goals while providing access to enterprise-grade technology from leading manufacturers.

We deliver hardware, software, cloud, cybersecurity, and integration services. We provide **communication-focused service** at every point of engagement and we partner with proven technology providers that give your mission a strategic advantage. Your dedicated account manager focuses on quick response, accuracy of information, and exceptional delivery giving you peace of mind that your project goals will be met with the reliability and compliance federal programs require.

What sets Black Diamond apart?

- HUBZone-certified for federal set-asides
- 20 years supporting highly regulated environments
- Top-tier OEM partnerships
- Technical pre-sales resources
- Cutting-edge cyber technologies
- Agile, relationship-driven

Core Capabilities

On-time delivery of commercial-off-the-shelf hardware and software, competitively priced, with secure supply chain and dedicated support from pre-sales to post-sales.



Black Diamond Solutions Benefits

- ✓ Decades of experience in the Federal sector
- ✓ Clear and timely communication throughout every stage of your procurement
- ✓ Dedicated Account Manager
- ✓ Competitive pricing

Past Performance

CURRENTLY SUPPORTING MULTIPLE TOP FEDERAL PRIME CONTRACTORS

Technology Partners

Dell • HP • Microsoft • Lenovo • Juniper • Fortinet • Palo Alto • VMware • Bitdefender • Sophos • Veeam • Aruba • IBM • Black Box • Red Hat • Eaton • Seagate • Logitech • Acer • C2G/ Legrand • Zebra Technologies • Epson • Panasonic • Adobe • Fluke • 3M • Sony • CyberPower • Allied Telesis • StarTech • Fujitsu • Honeywell • Brady • Perle • Da-Lite • Keeper Security

(Partial list, please see line card below for full list.)



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NAICS Codes

423430 – Computer Equipment and Software Merchant Wholesalers

541519 – Other Computer Related Services

541512 – Computer Systems Design

541513 – Computer Facilities Management

541511 – Custom Computer Programming Services

334111 – Electronic Computer Manufacturing

561621 – Security Systems Services

334118 – Computer Terminal and Peripheral Equipment Manufacturing

517911 – Telecommunications Resellers

517312 – Wireless Telecommunication

(Partial list, full list found on page 4.)

Dedicated Account Management

Your dedicated Account Manager provides a single, dependable point of contact throughout the entire procurement cycle. Your Account Manager keeps each step organized and aligned. No transfers. No uncertainty. Just accurate updates and steady support from someone who understands the tempo and expectations of federal programs.

Your dedicated Account Manager will maintain clear communication and coordinate on your behalf and to your benefit. We eliminate unnecessary direct outreach by manufactures when preferred. One Federal Program Manager said: “Always willing to research anything for us, quickly answering all of our questions, and keeping me free from direct vendor calls. An absolute time saver.

The result: a trusted partner who provides clear communication, competitive pricing, and a predictable process.

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Why HUBzone?

Choosing a HUBZone Small Business helps agencies meet procurement goals while supporting economically distressed communities and American jobs.

We're proud to contribute to this mission.

Key Differentiators

- Top-tier OEM partnerships
- Identification of cutting-edge cyber technologies
- Technical pre-sales and professional services resources
- US-based 24x7 coverage

General Information

Company: Black Diamond Solutions

Incorporated: 2004

Type: HUBZone Small Business

CAGE: 8RWU5

Contact Information

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Proud Partners of:

3M	Digium	MSI	SIIG
Absolute Software	Dotworkz	NetAlly	Silex
Accortec	Dropbox	Netgear	Solidigm
Acronis	Dynabook	NetMotion Wireless	SonicWall
AddOn Networks	Eaton	Nexsan	Sony
Adobe	eNet Components	Nfina Technologies	Sophos
Aerohive Networks	Epson	Nureva	Sourcing Solutions
Agilent	Ergotron	Nutanix	StarTech
Allied Telesis	Exacq	Oberon	Storix
Amazon Web Services	Extreme Networks	Object First	Strategic Sourcing
APC	Farallon	Optoma	Supermicro
Apricorn	Feitian Technologies	OriginLab	Swissdigital Design
Arctic Wolf	Fellowes	Owl Labs	Synology
ASUS	Finisar	Palo Alto Networks	Targus
ATEN	Fluke	Panasonic	Teklynx
Avaya	Fortinet	Panduit	Tenable
AVer Information	FTK	Paraben	The Joy Factory
Barco	Fujitsu	Paragon Software Group	Thermo Fisher Scientific
Barracuda	GBC	Parallels	Toshiba
Battery Technology	Google	Peerless Industries	Total Micro
Belden	Grandstream	Perforce Software	TP-Link
Belkin	Harman (Poly/Polycom)	Perle	Transition Networks
Bitdefender	Hitachi	Phoenix Contact	Trend Micro
Black Box	Honeywell	Planar	Tripp Lite
Blackpoint	HP	Plugable	Trusted Systems Inc
Bose	HPE	Premium Compatibles	Ubiquiti
Brady	IBM	Printronic	Unitrends
BrightSign	ID Tech	Progress Software	Unity Technologies
Broadcom	Intel	Proofpoint	USRobotics
Brother	ISONAS Security Systems	QNAP	V7
Buffalo	Jabra	Quantum	Varonis
C2G/Legrand	Juniper Networks	Quest Software	Veeam
Canon	Kanguru Solutions	Quorum	Verbatim
Case Logic	Kaseya	Raritan	Veritas
Centripetal	Keeper Security	RDL - Radio Design Labs	Verkada
Chatsworth	Kensington	RealVNC	Vertiv
Chief	Kingston	Red Hat	ViewSonic
CIS Secure Computing	Klocwork	Ricoh	VMware
Cisco	Lenovo	RSA Security	WatchGuard
Cisco Meraki	Leyard	Ruckus Wireless	Webroot Software
CommScope	LG Electronics	SanDisk	WebWorks
Corel	Logitech	Sangoma	Western Digital
Corning	LogRhythm	SANYO Denki	Xerox
Craftsman	Malwarebytes	SAP	X-Rite
CRU Data Security Group	Micron	Schneider Electric	Yealink
Cybernetics	Microsoft	Seagate	Yubico
CyberPower	Middle Atlantic	Sharp NEC Display Solutions	Zebra Technologies
Da-Lite	Mimecast	Shift4	Zimbra
Das Keyboard	Monoprice	Shure	ZOHO
Dell Technologies	Moxa	Siemens	Zoom Video Communications

(New vendors being added every day!)



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Complete List of Offered NAICS Codes

- 221122** - Electric Power Distribution
- 323111** - Commercial Printing (except Screen and Books)
- 323113** - Commercial Screen Printing
- 323117** - Books Printing
- 333248** - All Other Industrial Machinery Manufacturing
- 334111** - Electronic Computer Manufacturing
- 334112** - Computer Storage Device Manufacturing
- 334118** - Computer Terminal and Other Computer Peripheral Equipment Manufacturing
- 334210** - Telephone Apparatus Manufacturing
- 334220** - Radio and Television Broadcasting and Wireless Communications Equipment Manufacturing
- 334290** - Other Communications Equipment Manufacturing
- 334310** - Audio and Video Equipment Manufacturing
- 334412** - Bare Printed Circuit Board Manufacturing
- 334413** - Semiconductor and Related Device Manufacturing
- 334416** - Capacitor, Resistor, Coil, Transformer, and Other Inductor Manufacturing
- 334417** - Electronic Connector Manufacturing
- 334418** - Printed Circuit Assembly (Electronic Assembly) Manufacturing
- 334419** - Other Electronic Component Manufacturing
- 334510** - Electro-medical and Electro-therapeutic Apparatus Manufacturing
- 334511** - Search, Detection, Navigation, Guidance, Aeronautical, and Nautical System and Instrument Manufacturing
- 334513** - Instruments and Related Products Manufacturing for Measuring, Displaying, and Controlling Industrial Process Variables
- 334515** - Instrument Manufacturing for Measuring and Testing Electricity and Electrical Signals
- 334516** - Analytical Laboratory Instrument Manufacturing
- 334610** - Manufacturing and Reproducing Magnetic and Optical Media
- 335311** - Power, Distribution, and Specialty Transformer Manufacturing
- 335313** - Switchgear and Switchboard Apparatus Manufacturing
- 335921** - Fiber Optic Cable Manufacturing
- 335999** - All Other Miscellaneous Electrical Equipment and Component Manufacturing
- 336411** - Aircraft Manufacturing
- 337214** - Office Furniture (except Wood) Manufacturing
- 339940** - Office Supplies (except Paper) Manufacturing
- 339999** - All Other Miscellaneous Manufacturing
- 423420** - Office Equipment Merchant Wholesalers
- 423430** - Computer and Computer Peripheral Equipment and Software Merchant Wholesalers
- 423440** - Other Commercial Equipment Merchant Wholesalers
- 423490** - Other Professional Equipment and Supplies Merchant Wholesalers
- 423610** - Electrical Apparatus and Equipment, Wiring Supplies, and Related Equipment Merchant Wholesalers
- 423690** - Other Electronic Parts and Equipment Merchant Wholesalers
- 423710** - Hardware Merchant Wholesalers
- 423830** - Industrial Machinery and Equipment Merchant Wholesalers
- 423840** - Industrial Supplies Merchant Wholesalers
- 423990** - Other Miscellaneous Durable Goods Merchant Wholesalers
- 424110** - Printing and Writing Paper Merchant Wholesalers
- 424120** - Stationery and Office Supplies Merchant Wholesalers
- 424130** - Industrial and Personal Service Paper Merchant Wholesalers
- 424350** - Clothing and Clothing Accessories Merchant Wholesalers
- 444140** - Hardware Retailers
- 449210** - Electronics and Appliance Retailers
- 458110** - Clothing and Clothing Accessories Retailers
- 459130** - Sewing, Needlework, and Piece Goods Retailers
- 459410** - Office Supplies and Stationery Retailers
- 513210** - Software Publishers
- 517121** - Telecommunications Resellers
- 517410** - Satellite Telecommunications
- 532420** - Office Machinery and Equipment Rental and Leasing
- 541490** - Other Specialized Design Services
- 541511** - Custom Computer Programming Services
- 541512** - Computer Systems Design Services
- 541513** - Computer Facilities Management Services
- 541519** - Other Computer Related Services
- 541613** - Marketing Consulting Services
- 561621** - Security Systems Services (except Locksmiths)
- 611420** - Computer Training
- 811210** - Electronic and Precision Equipment Repair and Maintenance